

E-Center News

MEET OUR NEW TENANTS

Year End 2007

Morris Mckenzie Boat Works

William Burt, owner of Morris McKenzie Boat Works, has designed a fiberglass catamaran boat for fishing, hunting, or boating enthusiasts. The craft can be made from fiberglass, aluminum, or wood. It's designed to be 15 1/2 feet long with varying widths of 6', 7' or 8' for use with an electric motor or it can accommodate a 10hp outboard gas engine. The inside of the pontoon can be used for storage. They are in the early stages of production and plan to begin marketing and manufacturing the boat in early 2008.



Pictured below is William Burt of Morris McKenzie Boat Works



Green & Associates

Green & Associates provides real estate appraisal services for local and national lenders, banks and credit unions, individual buyers and sellers, relocation companies, investors, and attorneys. They are a leading provider of appraisals for Commercial Property, Farm land and vacant land, Single Family Residences, Investment Property, Multifamily Residences, and Condominiums.

GET Your NO Collateral SBA Guaranteed loans

SPACE AVAILABLE

Space is available for your new or growing company.

Please visit our website at www.neaes.org to view our floor plan or contact us at (256) 831-5215.

Do you need a small business loan? Don't have collateral? Did the bank turn you down because you haven't been in business long enough? Are you afraid to ask the bank because of less than perfect credit? If you answered yes to any of these questions, look no further.

The Entrepreneurial Center is a Technical Assistance Provider for the Innovative Bank loan program.

- Loans from \$5,000 to \$50,000 are available
- No collateral required
- Short application and fast turn around (30– 45 days)
- Fees apply only when loan approved—SBA fee 2% and a \$475 packaging fee deducted from loan proceeds
- Business checking account required
- Available to any Alabama business

Make an appointment today by calling 831-5215

Upcoming **free** seminar:

WHO:
WRATT (Waste Reduction and Technology Transfer)

FOR:
Small business owners and managers

WHAT:
-Become Energy Efficient
-Learn to do an energy audit
-Reduce energy costs

WHEN:
Thursday, January 10, 2007
12:00PM – 12:30PM
LUNCH PROVIDED

WHERE:
Entrepreneurial Center
Conference Room

RSVP 831-5215

The Many Hats of Business: Can you Wear them all?

In the beginning, most business owners do all the work out of necessity. Stop and think about all the business hats you may have to wear for a while and be realistic about your ability to do all the work involved. Here's a list of the many different jobs you'll probably need to do at one time or another:

- General manager
- Salesman
- Marketing manager
- Advertising & Publicity manager
- Copywriter, Graphic artist, & printer liaison
- Engineer
- Production manager & worker
- Mail expert (mailing lists and bulk mail)
- Order fulfillment clerk
- Shipping clerk
- Customer service
- Secretary/office manager/file clerk
- Bookkeeper
- Accountant/accountant liaison
- Computer Expert

Too many people start with no idea of all the work that must be done, let alone the special skills or experience some jobs require. As the business grows, you can hire people to help. Until then, you must decide which ones you are capable of doing and which to get help with through your local SBDC, SCORE chapter, or other. In Calhoun County, check www.mountainlongleaf.biz for a starting point. (SOURCE: Wayne State University SmallBiz Newsletter)

December Tenant Potluck Luncheon



Questions or comments?

Email us at jennifer@neaes.org or call 256-831-5215